

# REAL ESTATE, A.S.

Real Estate is a rewarding and flexible career choice. Real estate agents work with buyers, sellers, tenants, builders, and lenders in this dynamic profession. Set your own schedule, balance life and work, celebrate home purchases, expand your business knowledge and prepare for a career with great earning potential.

AS.RE

## Program Map Design Your Future!

Begin by exploring MSJC program maps to find a career or transfer (<https://msjc.emsicc.com/?radius=&region=All%20Regions>) opportunities. Program maps show the recommended sequence of courses that lead to graduation or transfer. The maps were developed by program experts to give you the skills and knowledge you need to succeed.

- **Starting in Spring?** Choose Fall Semester 1 courses.
- **Are you a part-time student?** Start Fall Semester 1 courses and follow the course sequence.

## MSJC General Education Option A

Fall Semester 1		Units
RE-101	Real Estate Principles (formerly RE-140)	3
SOCI-105	Social Psychology	3
COMM-103	Interpersonal Communication	3
CSCR-116	Integrative Career/Life Planning (formerly GUID-116)	3
ENGL-101	College Composition (formerly Freshman Composition)	4
<b>Units</b>		<b>16</b>
Spring Semester 1		
RE-502	Real Estate Practice (formerly RE-141)	3
RE-503	Legal Aspects of Real Estate (formerly RE-142)	3
PS-101	Introduction to American Government and Politics	3
ENVS-101	Environmental Science	3
MATH-115	Ideas of Mathematics	3
<b>Units</b>		<b>15</b>
Fall Semester 2		
RE-504	Real Estate Finance (formerly RE-143)	3
ACCT-124	Financial Accounting - Principles of Accounting I	3
RE-506	Real Estate Economics (formerly RE-145)	3
BADM-103	Introduction to Business	3
DIG-110	Introduction to Digital Media	3
COMM-113	Oral Interpretation of Literature	3
<b>Units</b>		<b>18</b>
Spring Semester 2		
RE-707	Mortgage Loan Brokering and Lending (formerly RE-146)	3

RE-505	Real Estate Property Management (formerly RE-154 Property Management)	3
ART-104	World Art	3
RE-544	Fundamentals of Real Estate Appraisal (formerly RE-144 Basic Appraisal Principles and Procedures)	3
DIG-181	Social Media Marketing (formerly DIG-581)	3
<b>Units</b>		<b>15</b>
<b>Total Units</b>		<b>64</b>

## Requirements

An Associate Degree in this program requires students to follow MSJC's General Education, Option A and complete all general education areas, all major requirements, and complete an overall total of 60 degree applicable units with a minimum 2.0 GPA.

An Associate Degree in this program requires students to follow MSJC's General Education, Option A and complete all general education areas, all major requirements, and complete an overall total of 60 degree applicable units with a minimum 2.0 GPA.

Course	Title	Credits
MSJC General Education Option A ( <a href="https://catalog.msjc.edu/degrees-certificates-curricula/general-education-option-a/">https://catalog.msjc.edu/degrees-certificates-curricula/general-education-option-a/</a> )		24
<b>Required Real Estate Courses</b>		<b>12</b>
<b>Real Estate Electives</b>		<b>12</b>
<b>Electives (as needed to reach 60 units)</b>		
Course	Title	Credits
<b>Required Courses</b>		
RE-101	Real Estate Principles (formerly RE-140)	3
RE-502	Real Estate Practice (formerly RE-141)	3
RE-503	Legal Aspects of Real Estate (formerly RE-142)	3
RE-504	Real Estate Finance (formerly RE-143)	3
<b>Elective Courses</b>		
Select 12 units of the following:		12
ACCT-124	Financial Accounting - Principles of Accounting I	
or ACCT-124H	Honors Financial Accounting - Principles of Accounting I	
BADM-201	Legal Environment of Business	
RE-505	Real Estate Property Management (formerly RE-154 Property Management)	
RE-506	Real Estate Economics (formerly RE-145)	
RE-544	Fundamentals of Real Estate Appraisal (formerly RE-144 Basic Appraisal Principles and Procedures)	
RE-549	Cooperative Work Experience: Real Estate (formerly RE-149)	
RE-707	Mortgage Loan Brokering and Lending (formerly RE-146)	
<b>Total Units</b>		<b>24</b>

## Career Exploration

Discover information about careers that interest you!

1. Take a Career Quiz (<https://msjc.emsicc.com/assessment/>) to learn about yourself and receive career suggestions based on your interests.
2. Search available in-demand jobs (<https://msjc.emsicc.com/browse-careers/>) in your career areas of interest and find up-to-date salaries and education requirements.
3. Find the MSJC Program (<https://msjc.emsicc.com/browse-programs/>) that connects your interests to a career.

Note: There are no guaranteed positions for students completing these programs. Education and work experience required will vary by employer. The salary and benefits for specific occupations will be dependent on work experience, education, background, and employer.